

# THE AVERAGE LAUGHLIN CASINO, 2023

In fiscal 2023, 9 casinos in Laughlin produced gaming revenue of more than \$1 million. The averages for several key financial statistics produce a picture of the statistically 'average" Laughlin casino and give a good snapshot of the industry standard.

## **Definitions**

All Casinos: Total for all 9 Laughlin casinos earning \$1 million and over in fiscal 2023.

Average Casino: Total for "All Casinos" divided by 9.

Daily Average: "Average Casino" total divided by 365, for the average daily revenue/expense for the category in

question.

**Available/Occupied Rooms**: Total annual room nights in the respective category.

Comps: Expenses recorded for complimentary items.

**Payroll**: Total payroll taxes, employee benefits, and officer and employee pay.

% of Rev: Expense or revenue items as a percentage of total gaming or rooms revenue.

## **Revenues by Department**

Department	All Casinos	Average Casino	Daily Average	% of Total
Gaming	531,701,176	59,077,908	161,857	63.3%
Rooms	126,066,798	14,007,422	38,376	15.0%
Food	63,003,638	7,000,404	19,179	7.5%
Beverage	68,513,438	7,612,604	20,856	8.2%
Other	51,236,652	5,692,961	15,597	6.1%
Total	840,521,702	93,391,300	255,867	100.0%

#### **Casino Revenues**

Revenue	All Casinos	Average Casino	Daily Average	% of Total
Pit*	38,343,683	4,260,409	11,672	7.2%
Slots	491,294,472	54,588,275	149,557	92.4%
Poker	1,803,595	200,399	549	0.3%
Race Book	39,186	4,354	12	0.0%
Sports Book	220,240	24,471	67	0.0%
Total	531,701,176	59,077,908	161,857	100.0%

<sup>\*</sup> Includes keno and bingo

## **Casino Expenses**

Expenses	All Casinos	Average Casino	Daily Average	% of Rev.
Bad Debt	88,547	9,839	27	0.0%
Comps*	154,928,484	17,214,276	47,162	29.1%
<b>Gaming Taxes</b>	38,859,227	4,317,692	11,829	7.3%
Payroll	41,337,886	4,593,098	12,584	7.8%
<b>Total Expenses</b>	288,221,845	32,024,649	87,739	54.2%

<sup>\*</sup> Includes preferred guest expense



## **Room Revenues & Occupancy**

Rooms	All Casinos	Average Casino	Daily Average	% of Rev.
Sales	63,781,380	7,086,820	19,416	50.6%
Comp Rooms	62,285,418	6,920,602	18,961	49.4%
<b>Total Revenue</b>	126,066,798	14,007,422	38,376	100.0%
Available Rooms	2,729,646	303,294	831	0
Rooms Occupied	1,488,045	165,338	453	0
Occupancy Rate	54.5%	0	0	0

## **Per Room Per Day Statistics**

Average	Dollars
Pit revenue	25.77
Slot revenue	330.16
Food Sales	42.34
Beverage Sales	46.04
Rooms Payroll	23.22
Room Rate	84.72

# **Average Number of Employees**

Department	All Casinos	Per Casino	Percentage
Casino	1,059	118	25.2%
Rooms	721	80	17.2%
Food	859	95	20.4%
Beverage	336	37	8.0%
G & A	891	99	21.2%
Other	335	37	8.0%
Total	4,201	467	100.0%

#### **Ratios**

Total Current Assets to Total Current Liabilities Ratio: 1305.74%

Total Capital to Total Liabilities: 84.50%

Total Complimentary Expense to Gaming Revenue: 31.28%

Total Revenue to Average Total Assets: 35.75%

Return on Invested Capital: 8.04%

All data as for fiscal (July 1-June 30) years.

All data from *Nevada Gaming Abstract*. Carson City: Nevada Gaming Control Board, 2023. <a href="https://gaming.nv.gov/about/abstract/report/">https://gaming.nv.gov/about/abstract/report/</a>

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